

## Sales representative - field service (m/f/d)

ID 400128

### The Company

Our customer is a family company based on tradition and responsibility which is now run by the third generation of the founding family. Organic solvents, whether they contain halogen or not, cannot be ignored in modern-day life and are used in the most varied of industries. The resulting waste must be safely transported, disposed of or processed. Our customer has specialised in the professional processing and return of the resulting highly purified distillates into a functioning circulation system and offers a full service.

Currently, we are looking for a 'Sales representative –field service (m/f/d)' in Bavaria.



### Responsibilities

- Establishing new and intensifying existing customer relationships at home and abroad
- Support of the sales manager in the administrative and organizational market analysis, observation and processing
- Individual advice, project planning, implementation and monitoring of customer requirements around the topic of solvents
- Independent creation of offers as well as processing and processing of orders
- Contract negotiations

### Requirements

- Successfully completed studies or training, each with a chemical background
- Professional experience in the field sales force for products or services that require explanation
- Strong commercial understanding
- Structured approach, assertiveness and high reliability

- Negotiation skills, trustworthy and convincing demeanor
- Very good communication skills in German, ideally knowledge of foreign languages
- Class B driving license and willingness to travel

#### **What we offer**

- Excellent opportunities for professional and personal development.
- An exciting position.
- Work in a highly motivated, committed and open-minded team.

#### **Become part of a successful company and apply now via ChemRecs for this position!**

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Please submit your application documents, including your availability and salary, by e-mail to [jobs@chemrecs.de](mailto:jobs@chemrecs.de). We are looking forward to meeting you soon and would be pleased to clarify your first questions by phone on +49 (0) 176 43540288

Your contact: Marylin George

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