

## Segment Manager (m/f/d)

ID RD060919

### The Company

Our customer is a cutting-edge technologies and services provider for the global construction. It is a great place to bring value and grow your career. Currently they have close to 30000 employees, which they are looking to expand.

Currently, we are looking for a 'Segment Manager (m/f/d)' in Liechtenstein.



### Responsibilities

- Set the Global direction for the respective segment by identifying and understanding the growth opportunities & drawing up a detailed business plan to win them including entrepreneurial investments.
- Ensure differentiated offer by identifying target applications, VP and offer gaps followed by joint development and launch of new products, together with global Business Units and segment teams in markets.
- Drive business results through dedicated operational teams in market organizations where you help sales execution teams in market organizations to grow business by building up their competence, foster experience exchange and 'hands-on' support with top accounts and projects

### Requirements

- University degree in engineering, MBA preferred, with more than 8 years working experience in the Oil & Gas Downstream industry; ideally with experience in Sales & Marketing, Design & Engineering, Project Management
- Strong business acumen and customer orientation

- Strong team collaboration capability and ability to work within a matrix organization
- Willingness to travel internationally for business and International mobility in the long term is preferable
- Fluency in English

#### **What we offer**

- Excellent opportunities for professional and personal development.
- An exciting position in an international environment.
- Work in a highly motivated, committed and open-minded team.

#### **Become part of a successful company and apply now via ChemRecs for this position!**

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Your contact: Raman Dixit

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