

Sales Manager D/A/CH (m/f/d) – ID FM08191

The Company

Our client is one of the world's largest oleochemicals manufacturer. The production facilities are located across the globe, with commercial and logistical operations on each continent.

Our client is active in the European Oleochemicals market since 2010.

Currently, we are looking for a Sales Manager for Germany in order to complete the commercial team and strengthen our market position. Location: Germany - Home Office.



Responsibilities

- Identify, target, and establish business relationships with companies not currently conducting business with our client.
- Maintain and grow existing accounts.
- Pro-active market intelligence and identifying opportunities of growth/new developments.
- Reporting and budgeting, customer data maintenance.
- Market monitoring and preparation of market and competitor analysis.

Requirements

- University degree in chemistry, engineering or similar.
- Minimum of 5 years of sales and/or account management; preferably within the Oleochemical industry.
- Entrepreneurial, goal-directed and business driven.
- Team player and customer oriented.
- High degree of self-motivation and –organization.
- Computer skills using MS Office, Outlook, CRM.
- Perfect German and fluent English language skills.
- Willingness to travel on a regular basis to customers and the head office in the Netherlands.

What we offer

- Excellent company culture and opportunity to join a highly successful and growing company.
- Become a part of an international team.
- Competitive compensation package.
- Company Car.

Become part of a successful company and apply now via ChemRecs for this position!

Please submit your application documents, including your availability and salary, by e-mail to jobs@chemrecs.com.

Your contact: Faisal Memon

Please visit our homepage: <https://www.chemrecs.com/>.

Follow us on LinkedIn and XING:

