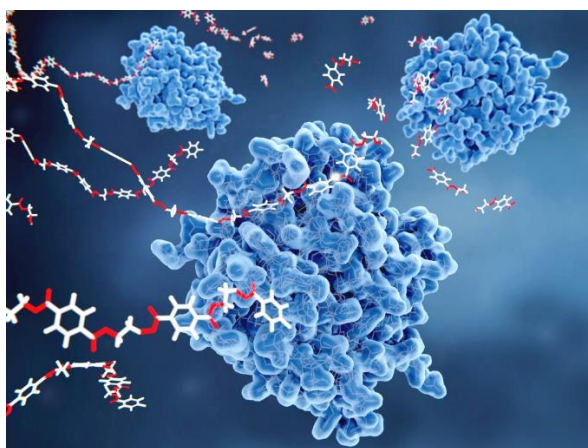


International Sales & Project Chemist (m/f/d) – ID 200194

The Company

Our customer is a major player in the field of fine chemicals for academic research and the life science industries. The organization operates branches in Switzerland, UK, China, Slovakia, the US and India.

We are looking for an experienced sales individual to take over the position of “International Sales & Project Manager (m/f/d)” based at the HQ located in Staad, Switzerland.



Responsibilities

- Global account management and development
- Active lead in international GMP and non-GMP customer projects
- Negotiating and setting up supply contracts with customers
- Establishment of partnerships and collaborations
- Member of global leadership team
- Lead of local sales team
- Monthly and Quarterly sales analyses, reporting and forecasting

Requirements

- **Graduate degree in synthetic organic chemistry**
- Minimum of 5 years of experience in a CMO sales position
- Experience in project and key account management in the chemical industry
- Excellent people skills and cultural sensitivity
- Fluent in written and spoken English and ideally, but not mandatory, German
- Ability to move and work effectively in different countries and with different cultures

What we offer

An international, modern, outward-looking group of companies with an excellent field record in serving industry, R&D, educational facilities and research labs in all corners of the globe. Supplying high quality chemicals backed up by top quality services. The organization offers exciting international career opportunities in a multi-cultural environment where respect and tolerance are an important part of our work ethic.

Become part of a successful company and apply now via ChemRecs for this position!

ChemRecs is specialized in the recruitment of specialists and executives in the chemical, pharmaceutical and processing industries. Our continued growth underscores our competitive edge over traditional recruiters.

Please submit your application documents, including your availability and salary, by e-mail to jobs@chemrecs.de. We are looking forward to meeting you soon and would be pleased to clarify your first questions by phone on +49 (0)152 34208726

Your contact: Birgit Potoczki

Please visit our homepage: <https://www.chemrecs.de/>.

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