
Business Development Manager Bleaching Earth (m/f/d)

ID 100183

The Company

Headquartered in Singapore, the business is involved with every part of the Palm Oil supply chain. A privately owned entity, employing 37,000 people of different nationalities and backgrounds.

Our customer believes in developing high-performing teams that are greater than the sum of their parts. They aim to cultivate a culture of commitment and purpose, promoting from within and investing in their people.

As a rapidly growing company in a high growth industry with operations worldwide, our customer is looking for a **'Business Development Manager Bleaching Earth (m/f/d)'** stationed in Hamburg or Home Office.



Duties

- Business and Market Development of Bleaching Earth in EMEA (Product Portfolio, Brands and / or Services)
- Development of a logistic infrastructure (e.g. silo inventory and bulk transport)
- Design, development and implementation of marketing objectives and programs
- Development and evaluation of pricing strategies and structures
- Development of new products, including research and design, costing, marketing and sales
- Taking care of customer needs and appropriate product solutions
- Information flow to other organizational areas such as manufacturing and sales

Our requirements

- Bachelor or academic degree (technical background and / or business administration)
- At least 5 years professional experience in technical sales (Bleaching Earth)
- Deep market and product knowledge of bleaching earth and its legislation
- English language
- Analysis and assessment skills, result-oriented, planning and organization, customer and business focus, communication: ability to connect with people at different levels, leadership skills

What we offer

- The candidate will be offered an indefinite labour agreement
- The offered salary will be based on the candidate's competences and experience.

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Your contact: Frau Eleonora Miccono

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