

Business Development Manager Bleaching Earth (m/f/d) - ID 200175

The Company

Headquartered in Singapore, the business is involved with every part of the Palm Oil supply chain. A privately owned entity, employing 37,000 people of different nationalities and backgrounds.

Our customer believes in developing high-performing teams that are greater than the sum of their parts. They aim to cultivate a culture of commitment and purpose, promoting from within and investing in their people.

As a rapidly growing company in a high growth industry with operations worldwide, our customer is looking for a '**Business Development Manager Bleaching Earth (m/f/d)**' stationed in Hamburg.



Duties

- Business and Market Development of Bleaching Earth in EMEA (Product Portfolio, Brands and / or Services)
- Development of a logistic infrastructure (e.g. silo inventory and bulk transport)
- Design, development and implementation of marketing objectives and programs
- Development and evaluation of pricing strategies and structures
- Development of new products, including research and design, costing, marketing and sales
- Taking care of customer needs and appropriate product solutions
- Information flow to other organizational areas such as manufacturing and sales

Our requirements

- Bachelor or academic degree (technical background and / or business administration)
- At least 5 years professional experience in technical sales (Bleaching Earth)
- Deep market and product knowledge of bleaching earth and its legislation
- English language
- Analysis and assessment skills, result-oriented, planning and organization, customer and business focus, communication: ability to connect with people at different levels, leadership skills

What we offer

- The candidate will be offered an indefinite labour agreement
- The offered salary will be based on the candidate's competences and experience.

Become part of a successful company and apply now via ChemRecs for this position!

ChemRecs is specialized in the recruitment of specialists and executives in the chemical, pharmaceutical and processing industries. Our continued growth underscores our competitive edge over traditional recruiters.

Please submit your application documents, including your availability and salary, by e-mail to jobs@chemrecs.de. We are looking forward to meeting you soon and would be pleased to clarify your first questions by phone on +49 (0) 1523 4208726

Your contact: Birgit Potoczki

Please visit our homepage: <https://www.chemrecs.de/>.

Follow us on XING and LinkedIn:

